HERITAGE FINANCIAL CORPORATION

	Number of Insure				
		CPP Disbursement Date		RSSD (Holding Company)	
	02/13/20	009	2166	124	1
	2012		201	13	%chg from prev
Selected balance and off-balance sheet items		\$ millions		\$ millions	
Assets		\$1,486	·	\$1,658	11.59
Loans		\$1,085		\$1,232	13.59
Construction & development		\$86		\$73	-14.39
Closed-end 1-4 family residential		\$115		\$116	1.39
Home equity		\$31		\$29	-4.89
Credit card		\$0		\$0	
Other consumer		\$7		\$5	-24.9
Commercial & Industrial		\$240		\$226	-6.09
Commercial real estate		\$513		\$614	19.89
Unused commitments		\$190		\$234	23.29
Securitization outstanding principal		\$190		\$234	
Mortgage-backed securities (GSE and private issue)		\$112		\$108	-3.7
Asset-backed securities		\$112		\$0	
Other securities		\$100		\$91	
Cash & balances due		\$131		\$146	-8.5 11.3
Residential mortgage originations					
Closed-end mortgage originated for sale (quarter)		\$6			
Open-end HELOC originated for sale (quarter)		\$0			
Closed-end mortgage originations sold (quarter)		\$6		\$0	-100.0
Open-end HELOC originations sold (quarter)		\$0		\$0	
Liabilities		\$1,284		\$1,446	12.69
Deposits		\$1,259		\$1,408	
Total other borrowings		\$16		\$29	79.99
FHLB advances		\$0		\$0	
Equity capital at quarter end		\$202		\$212	5.0
Stock sales and transactions with parent holding company (cumulative through calendar year)		\$0		\$46	
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Performance Ratios		12.00			I
Tier 1 leverage ratio		12.4%		11.1%	
Tier 1 risk based capital ratio		17.7%		15.3%	
Total risk based capital ratio		18.9%		16.5%	
Return on equity ¹ Return on assets ¹		6.0% 0.8%		3.6% 0.5%	
Net interest margin ¹					
		4.7%		4.7% 154.2%	
Coverage ratio {(ALLL+Alloc transfer risk)/Noncurrent loans)}		43.9%		119.6%	
Loss provision to net charge-offs (qtr) Net charge-offs to average loans and leases ¹		0.6%			
Quarterly, annualized.		0.6%		0.1%	
Quarterly, annualized.					
	Noncurrent Loans		Gross Charge-Offs		
Asset Quality (% of Total Loan Type)	2012	2013	2012	2013	
Construction & development	11.5%	3.4%	0.4%	0.0%	
Closed-end 1-4 family residential	5.3%	3.9%	0.2%	0.2%	
Home equity	3.6%	2.3%	0.1%	0.1%	
Credit card	0.0%	0.0%	0.0%	0.3%	
Other consumer	4.2%	0.5%	0.2%	0.5%	
Commercial & Industrial	1.4%	1.9%	0.4%	0.2%	
Commercial real estate	1.5%	1.0%	0.0%	0.0%	